

# Verity Baptist Church

## Soul Winning Seminar

Lesson 1:

### Preparing for Soul Winning

#### 1. The Soul Winner's Goals

***FYI:*** Although our primary goal is to have someone saved when we go soul winning – that is not our only goal!

***BTW:*** Understanding what we are covering in this lesson is an integral part of being a lifelong soul winner that will not get discouraged and quit!

#### **A. When we go out soul winning, and no one gets saved—we may not have done any soul \_\_\_\_\_ but we have done some soul \_\_\_\_\_**

***FYI:*** The phrase “Soul Winning” comes from the Book of Proverbs

“The fruit of the righteous is a tree of life; and he that winneth souls is wise.” – Proverbs 11:30

“Therefore watch, and remember, that by the space of three years I ceased not to warn every one night and day with tears.” – Acts 20:31

“Whom we preach, warning every man, and teaching every man in all wisdom; that we may present every man perfect in Christ Jesus:” – Colossians 1:28

***Quote:*** “We may not be able to win them all – but we can warn them all!”

#### **B. When we go out soul winning, and no one gets saved—we were at least \_\_\_\_\_ to God’s command**

<sup>[19]</sup> “Go ye therefore, and teach all nations, baptizing them in the name of the Father, and of the Son, and of the Holy Ghost: <sup>[20]</sup> Teaching them to observe all things whatsoever I have commanded you: and, lo, I am with you always, even unto the end of the world. Amen.”  
– Matthew 28:19-20

#### **C. When we go out soul winning, and no one gets saved—God will still reward us for our \_\_\_\_\_ or effort**

<sup>[7]</sup> “So then neither is he that planteth any thing, neither he that watereth; but God that giveth the increase. <sup>[8]</sup> Now he that planteth and he that watereth are one: and every man shall receive his own reward according to his own labour.” – 1 Corinthians 3:7-8

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### **D. When we go out soul winning, and no one gets saved—we at least got the word out about our \_\_\_\_\_**

#### Soul Winning Statistics (On Average):

\_\_\_\_\_ Saved = 1 first time visitor or visiting family

\_\_\_\_\_ Personal Invitations = 1 first time visitor or visiting family

\_\_\_\_\_ Flyers handed out = 1 first time visitor or visiting family

***BTW:*** When someone comes to visit our church, we have an entire ministry of specialized and specifically trained Soul Winners called “Personal Workers” who are responsible for making sure that every guest gets the gospel!

### **E. When we go out soul winning, and no one gets saved—you at least got to \_\_\_\_\_ with your fellow brother or sister in Christ**

*“Iron sharpeneth iron; so a man sharpeneth the countenance of his friend.” – Proverbs 27:17*

*“A man that hath friends must shew himself friendly: and there is a friend that sticketh closer than a brother.” – Proverbs 18:24*

## **2. The Soul Winner’s Appearance**

***FYI:*** When dressing for soul winning remember who you represent!

“Now then we are ambassadors for Christ, as though God did beseech you by us: we pray you in Christ’s stead, be ye reconciled to God.” – 2 Corinthians 5:20

**A. You represent the Lord \_\_\_\_\_**

**B. You represent \_\_\_\_\_ Church**

#### VBC’s Soul Winning Dress Standards:

- Men please wear at least a tucked in, collared shirt (we prefer a shirt and tie)
- Ladies please no low-cut shirts or pants, skirts/dresses should go below the knee

#### Regarding Dress Standards

If you were working at McDonalds or Burger King, they would ask you to dress a certain way to represent them. They are not going to allow you to work at McDonalds in a Burger King uniform. If you are going to represent Verity Baptist Church, then we are going to ask you to dress in a certain way as well!

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**BTW:** We also do not allow you to give out any other materials, other than what we supply for you if you will be representing our church out soul winning.

**BONUS:** When dressing for soul winning remember how you will feel. Dress comfortably—especially your shoes!

### **3. The Soul Winner's Rules**

#### **A. The Silent Partner**

**FYI:** If you're new to soul winning – please start as a silent partner!

- 1) Do not \_\_\_\_\_—the key word in the term “silent partner” is **silent**

**BTW:** When there are two speakers out Soul Winning, we “Knock Till We Talk” and then switch.

- 2) Pray \_\_\_\_\_ in your head
- 3) When appropriate \_\_\_\_\_ distractions

**EX:** Distract an interrupting friend, pet a dog, etc.

#### **B. The People's Property**

- 1) Don't walk on people's \_\_\_\_\_
- 2) Don't sit on people's outdoor \_\_\_\_\_

#### **C. “No Soliciting” Signs**

**VBC's “No Soliciting” Sign Policy**

- 1) It is our experience that 9 out of 10 doors with “no soliciting” signs are not going to say anything to you if you knock on their door
- 2) It is also our experience that the people who will yell at you for knocking on their door when they had a “no soliciting” sign on their door usually have more than just a normal “no soliciting” sign (they usually have multiple signs, handwritten signs, or very specific signs – “No religions” etc.)
- 3) If you feel comfortable with knocking on a door with a “no soliciting” sign, go ahead
- 4) If you don't feel comfortable with knocking on a door with a “no soliciting” sign, then don't!
- 5) If you feel comfortable knocking on a door with a “no soliciting” sign but your soul winning partner does not – just skip it!

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### D. Our Attitude

- 1) Always be \_\_\_\_\_ and \_\_\_\_\_ no matter how people treat you
- 2) Remember that we are \_\_\_\_\_ guests

## 4. The Soul Winner's Introduction

### A. Knock on the Door Firmly

#### 1) How to Knock

- *Not too* \_\_\_\_\_
- *Not too* \_\_\_\_\_

#### 2) Procedure in Knocking

- *Knock (not too soft, not too loud)*
- *Wait a minute and then ring the doorbell or knock again*
- *Be mindful of the doorbells that record you when you stand in front of them*

### B. When Someone Answers the Door

- 1) When the door begins to open end all \_\_\_\_\_ between soul winning partners
- 2) Take the initiative and start the conversation—don't allow for awkward \_\_\_\_\_
- 3) Start with a well-planned introduction

#### Script:

*"Hi, we're coming from Verity Baptist Church, and we wanted to give you and your family an invitation to church."  
(Make sure people know we're Baptist so they don't assume we're Mormons or JW's)*

### C. If No One Answers the Door

- 1) Leave a church invitation on the front door or screen door
- 2) Leave the invitation so that it will be readily seen
- 3) Leave the invitation right side up and facing forward
- 4) Put the invitation on the doorknob side, away from the hinges

